



Culture Fit & Fast Results: How LaSalle Network Became a Trusted Recruiting Partner

- Non-Profit
- Temporary and Direct Hire Placements
- Accounting & Finance

LaSalle Network is the recruiting partner for one of the largest private non-profit social service agencies in the Midwest, providing assistance with housing, food, employment, and healthcare programs to meet the needs of individuals and families.

CHALLENGES

- The client required a range of talent within their Accounting & Finance department, including both temporary and permanent hires.
- They struggled to find talent that had prior accounting experience and a prior non-profit experience.

SOLUTIONS

- By focusing on speed, quality of candidates, and a consultative approach, LaSalle Network identified ideal candidates who fit the unique culture of this organization.
- LaSalle Network took the time to understand the evolving needs of a historic organization undergoing modernization. This included regular on-site visits and close communication.

17

Placements

- *Staff Accountants*
- *Grant Accountants*
- *Senior Accountants*
- *Accounting Managers*
- *Controller*
- *Assistant Controller*
- *VP of Finance*

95%

Retention rate

40d

Avg. time to fill

By understanding their unique culture and talent needs, LaSalle Network placed 17 individuals across various departments, boosting retention and expanding their reach within like organizations. The success in Accounting & Finance led to placements across other departments, including HR, Operations, and Technology.