



# LaSalle Network Streamlines Permanent Hiring and Fuels Growth



Service Provider



Direct Hire Placements



Accounting & Finance;  
Accounts Receivable

*A leading national provider of therapeutic and behavioral services for children with special needs and autism. This organization offers services in education, home, and community with their team of licensed clinicians and special educators.*

## CHALLENGES

- The client needed to quickly build out their Accounts Receivable (AR) team to meet growing demands.
- These roles are significant to the organization as they relate directly to revenue growth.
- A previous staffing firm failed to deliver qualified candidates, leading the company to seek a more reliable partner.

## SOLUTIONS

- LaSalle Network developed a strong relationship with this organization, understanding their unique needs and company culture.
- LaSalle's efficient recruitment process delivered high-caliber candidates quickly, allowing the client to fill roles promptly.
- By collaborating closely, LaSalle gained a clear understanding of the ideal AR candidate profile.

**10**

Placements  
in 6 months

**3wks**

Avg. time to fill

**100%**

Retention rate

LaSalle's success earned them exclusive status as this company's go-to recruitment partner. LaSalle Network maintains a ready talent pool, allowing for quick deployment as new hiring needs arise.