





# Proven Expertise: LaSalle Leverages Partnership to Staff Collections Team

 Provider RCM Partner

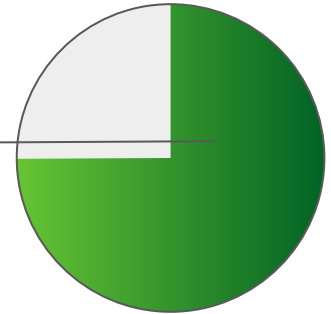
 Temporary Placements;  
Back-End

*The leading provider of clinically led healthcare analytics and technology-driven solutions dedicated to positively impacting the financial performance of hospitals and health systems.*

**20** Total placements:  
Collection Specialists

**2-3 weeks** Average  
time to fill

**75%**  
Retention rate



## CHALLENGES

- The company needed to quickly fill 20 collection specialist positions.
- Tight deadline for a new client.

## SOLUTIONS

- ✓ Trusting in LaSalle's expertise based on our successful partnership with a previously acquired business, this company enlisted LaSalle for help.
- ✓ We delivered a rapid staffing solution, that included a customized interview strategy, filling all positions within 2-3 weeks.

LaSalle's proven track record became a key asset for this organization. Leveraging their successful partnership with the previously acquired company, LaSalle delivered a rapid staffing solution for the company's new client. This resulted in filling 20 collection specialist positions within a short timeframe and achieving a strong 75% retention rate – a valuable contribution to the organization's growth.