



# Achieving 100% Retention: How LaSalle Network Transformed Supply Chain Staffing

- ★ Alcoholic Beverages
- ✔ Temporary and Direct Hire Staffing
- ↻ Supply Chain

*With a performance objective of being the world's most admired premium spirits company, they're driving growth through quality craftsmanship, consumer connections and entrepreneurial spirit.*

## CHALLENGES & NEED

- Prior to working with LaSalle, this client had partnered with another staffing firm that was unable to deliver the high-caliber candidates they needed, resulting in frequent turnover and inconsistency within their teams.
- The organization tapped LaSalle Network to build out their supply chain team and were looking for temporary to permanent talent in a variety of roles.

## RESULTS

- LaSalle Network dedicated a team to identify, vet, screen, and place candidates within Customer Fulfillment, S&OP Center of Excellence, Global Logistics, and North America Inventory Planning.
- Our specialized recruiting team places a strong emphasis on temporary employee retention with diligent quality control and check-in processes to ensure employee performance is meeting expectations. This practice, coupled with a deep understanding of the company's goals, ensured a retention rate of 100% for this project.

# 21

Placements

- 10 temporary
- 2 temp to hire
- 9 direct hire

# 100%

Retention rate

# 35d

Avg. time to fill

Due to the success of this project, LaSalle has become the exclusive staffing provider for this company. Since our partnership began, we have placed nearly 100 individuals in temporary and permanent roles across their organization.